



Trace Systems Inc.

Company Profile

Company: Trace Systems Inc.

Industry: Defense

Employees: 297

Est. Revenue: \$101.3M

Year Founded: 2006

Founder & CEO: Otto Hoernig III

Headquarters: Vienna, Virginia

Overview

Trace Systems has supported the military and coalition partners since 2006. Their products reach around the globe in over 50 countries on 6 continents. Trace Systems is a pioneer in the information technology and telecommunications field, focusing on cybersecurity, enterprise IT, communications, and groundbreaking virtualized technologies.

Mission

The company mission statement for Trace Systems is to “operate as a premier national security provider with innovative, integrated solutions and services.” They pride themselves on achieving their customers’ mission sets while maintaining a supportive and honest workforce within a dynamic environment. Developing solutions to complex technical requirements is their goal.

Location

The Trace Systems headquarters is located in Vienna, Virginia. They have additional sites in Tampa, Florida where their Operations Control Center and Integration Center are located. Additionally, the clients they serve and the reach of their products are global.

Customers

Many government customers rely on Trace Systems including services, agencies, combatants, commands, and coalition partners. The list of military units Trace Systems has worked with is exhaustive, yet includes the Army, Navy, Air Force, Space Force, Marines, Department of Defense, Defense Information Systems Agency, Combined Joint Task Force in Afghanistan, Colombian Military, Iraq Ministry of Defense, Homeland Defense, National Security Agency, North American Aerospace Defense, state and local governments.

History

Trace Systems was founded in 2006. They expanded rapidly with the purchase of TCPNS Inc, which allowed them to support the Army in New Jersey and Afghanistan. In 2009, they expanded again with the acquisition of SynExi. That move allowed new backing for the Navy and the Defense Information Systems Agency. In 2013, Trace Systems proceeded into new C2, Communications, and Cyber environments with the Army, Navy, Marine Corps, and multiple CCMDs. In 2015, they opened operations of their first Tampa, Florida site, to better serve the CENTCOM, SOCOM, and JCSE contracts. By winning DISA contracts in 2019, Trace Systems doubled its capacity by expanding the Tampa and Northern Virginia Headquarters locations. Throughout the year 2020, Trace Systems expanded worldwide, by supporting efforts in over 50 countries.

Expertise

Trace Systems excels at four key disciplines, including virtualization/cloud, information technology, communications, and cybersecurity. Trace Systems can virtualize an entire network while utilizing a scalable, secure hyper-converged infrastructure used for tactical environments. Trace Systems is a leader in enterprise IT and network management, able to handle challenges faced by down-range tactical instantiations. Trace Systems offers reliable full lifecycle communications, providing personnel with secure transmissions across all media platforms. Lastly, Trace Systems employs cybersecurity analysts who identify and act on threats. They’re able to monitor and secure networks 24 hours a day.

News

On July 1, 2022, Trace Systems won a \$950M contract to support the Air Force and Space Force. The contract is a multi-level security effort in an open architecture family. It will enable capabilities through multiple integrated platforms, connecting the air, land, sea, space, cyber, and electromagnetic spectrum. On June 13, 2022, Trace Systems was awarded a \$41M task order for the Army. This is a four-year project to provide Deployable Communications Capabilities (DCCS) systems, services, and technical support. The DCCS program provides communications to USNORTHCOM which controls all DoD operations in North America.